

THE PIE GROUP™

INNOVATIVE ♦ LEADERSHIP ♦ DEVELOPMENT

CAPABILITY STATEMENT

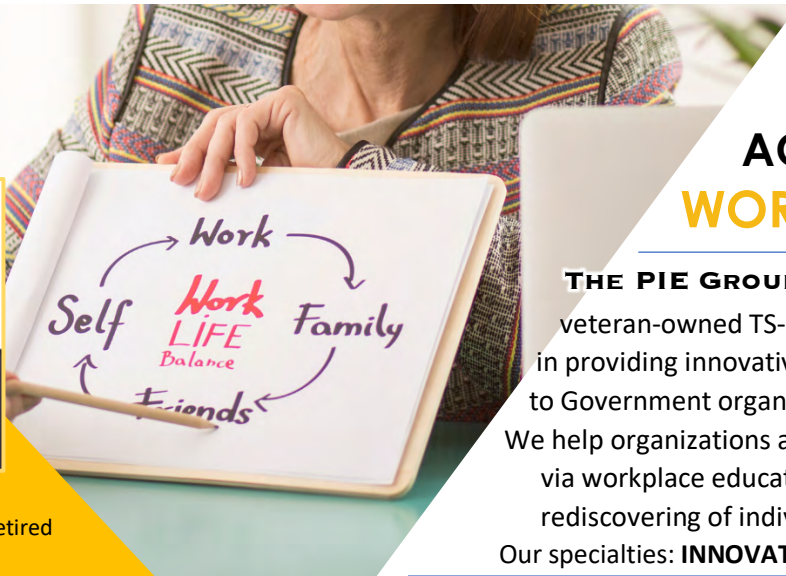
WWW.THEPIEGROUP.COM

CAGE CODE: 8AS64 || DUNS: 081000455



John H. Clark III

Commander, U.S. Navy, Retired
President & CEO



HELPING ORGANIZATIONS ACHIEVE AUTHENTIC WORK-LIFE BALANCE

THE PIE GROUP is a VA-certified service-disabled veteran-owned TS-cleared small business specializing in providing innovative workforce & leadership training to Government organizations & commercial businesses. We help organizations achieve *authentic* work-life balance via workplace education, cultural understanding, and a rediscovering of individual and organizational purpose. Our specialties: **INNOVATIVE | LEADERSHIP | DEVELOPMENT**

CORE COMPETENCIES

1. WORKFORCE DEVELOPMENT & LEADERSHIP TRAINING

- Expanding organizational capacity through shared vision, value alignment and employee competency

2. COMPANY CULTURE-MANAGEMENT SERIES

- Creating the ideal workplace (*Yes, it is possible!*)
- Organization Optimization (Lean Management)
- Identifying and replicating best practices

3. EMPLOYEE CUSTOMER-SERVICE TRAINING

- Researching, facilitating, and integrating impactful customer-centered perspectives and preferences

4. TRAINING TAILORED TO YOUR AGENCY OBJECTIVES

- Our formula and format - with your specific focus

FUNCTIONAL CAPABILITIES

PERSONNEL DEVELOPMENT

- ◆ Improving supervisory and staff self-awareness
- ◆ Facilitating promotion-oriented improvements
- ◆ Discovering talents of new and existing staff
- ◆ Developing strong emotional intelligence
- ◆ Enhancing perceived quality of life
- ◆ Transforming deep-rooted beliefs
- ◆ Imbuing renewed sense of pride
- ◆ Building employee self-esteem
- ◆ Mending broken relationships
- ◆ Renewing mission identity

ORGANIZATION DEVELOPMENT

- ◆ Developing team strengths
- ◆ Facilitating changes in metrics
- ◆ Establishing a sense of urgency
- ◆ Improving workforce social skills
- ◆ Initiating increased expectations
- ◆ Cultivating better esprit de corps
- ◆ Creating innovative interventions
- ◆ Deploying new policies, procedures
- ◆ Increasing organizational self-knowledge
- ◆ Improving senior/subordinate relationships



COMPANY Data

The PIE Group LLC

P.O. Box 2269
Ewa Beach, HI 96706

John H. Clark III
(808) 755-9348

info@thepiegroup.com

www.thepiegroup.com

The PIE Group LLC

Ownership:

- Limited Liability Corp (LLC)
- Service Disabled Veteran Owned Small Business
- Minority Owned / TS (SCI)

NAICS Codes

611430 - Professional and Management Development Training

541611 - Administrative Management and General Management Consulting

541612 - Human Resources Consulting Services

541613 - Marketing Consulting Services

611699 - Miscellaneous Schools and Instruction

711510 - Independent Artists, Writers, Performers

KEY DIFFERENTIATORS

OWNER QUALIFICATIONS:

- ✓ Education - MBA in Acquisition and Contract Management (Naval Postgraduate School)
- ✓ Commander, United States Navy, Retired
- ✓ Veteran of Operation Iraqi Freedom (OIF)
- ✓ Published author of several life-leadership books
- ✓ Well-established motivational speaker, blogger
- ✓ SDVOSB - improve your agency + satisfy SBA goals
- ✓ Government purchase card accepted (cost < \$25k)